



Doors.NET™

Managed Services Application . . . for Dealer RMR



- Creates Recurring Monthly Revenue (RMR) opportunities to increase the profit and value of your business
- Specialized utility designed to allow Keri integrators the ability to manage customer sites remotely, without ever leaving the office
- Allows simplified connection to customer sites via an easy drop-down menu
- Option for customizing GUI to reflect customer name

Keri Systems' Managed Services solution allows for the transfer of day-to-day responsibilities related to management and monitoring of customer's Doors.Net access control systems to a Managed Services Provider (MSP). In addition to providing the customer with more effective and efficient operations, it gives the Keri MSP a lucrative Recurring Monthly Revenue opportunity.

The MSP managing the customers' systems can provide total and complete system management for such functions as badge enrollment, printing and issuing, access privilege and system configuration changes, issuing of management reports, alarm monitoring and response, etc. Additionally, at the MSP's discretion, system management and monitoring can be shared by allowing the customer to perform some of their own pre-designated functions on site using a locally connected Client.



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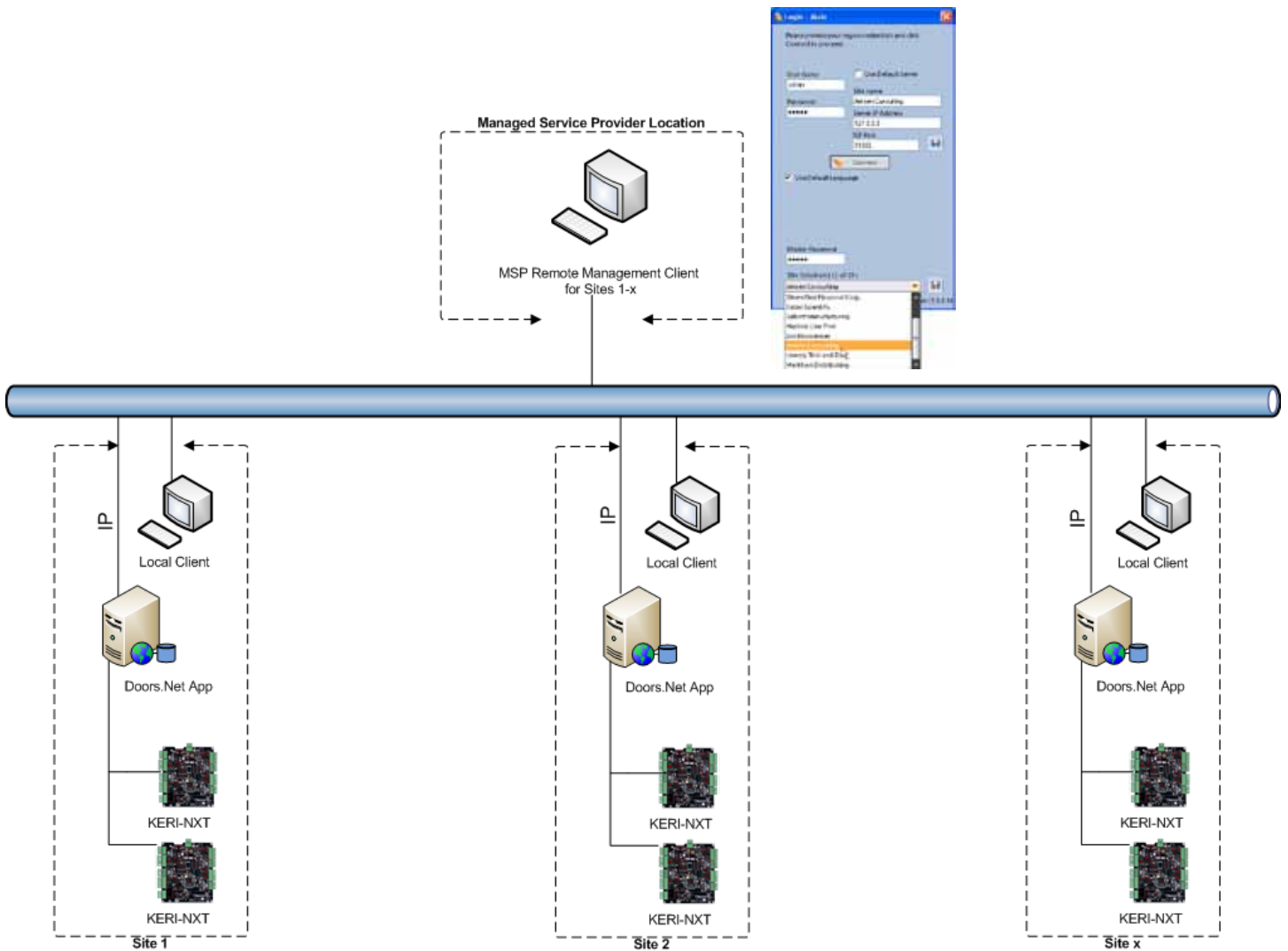
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In a typical Managed Services model using “best practices,” each customer system is deployed in a normal fashion as though the customers were managing it themselves using local Clients, meaning that the field hardware (conrollers and readers), Doors.NET software, SQL database, and NXT Hardware Gateway are installed at the customer site. Local Clients may be installed on site as well if the customer will be performing some of their own system management or monitoring.

Within the dealer facility, using the Managed Services connection wizard in the Client log-in screen, site connections are configured (customer/site name, port, and IP address of the site) so that the names populate a drop-down menu the Operators will use to select the customer site to which they will connect.



NOTE: If the MSP dealer is not adequately staffed or does not wish to perform the managed services function, Keri has several MSP dealer partners who can perform these services on a revenue sharing basis. Contact Keri for details.

Presented By:

